

For our office in Gzira, Malta

we're looking for a

Client Relationship Manager

(part or full-time 50%-100%)

Citizen Lane is a client-focused consulting firm advising international entrepreneurs expanding their businesses to new European markets in Germany, Austria, Switzerland, Slovenia and Malta. Moreover, Citizen Lane consults individuals applying for Citizenship-by-Investment or Residence-by-Investment programs in Malta as well as in selected other jurisdictions.

Your job at Citizen Lane:

In cooperation with our team, you'll manage our clients' residency and citizenship applications. You will assist our sales and marketing team by consulting clients and potential clients. As part of your daily work, you will work to achieve the best possible legal and business outcome for our clients by:

- Understanding the clients' business(es), personal targets, and investment intentions and help them achieve their goals,
- Consulting clients on residency and investment options,
- Proactively managing the client relationship to the best satisfaction of the clients,
- Completing, and managing applications for and with clients for company setups, residence permits, and citizenship,
- Liaising between involved stakeholders on behalf of the client,
- From time to time and depending on demand, supporting with other client cases

What we offer:

- Great work environment and team
- Challenging and global work
- Future job development perspectives
- Flexible working hours
- Participation in international events abroad possible
- Specialized trainings and courses
- Other fringe benefits

What we expect:

- At least two to three years of experience in a similar position
- Excellent deadline management
- Self-motivated work attitude and reliability
- Taking initiative and solution-oriented critical thinking and working
- To be able to work successfully in a team and under pressure
- Willingness to learn
- Good English language skills
- Openness to foreign cultures

What might be helpful:

- University degree
- Experience with CRM systems
- Other language skills

Apply!

If you think that we might be a match, please send your motivation letter, CV and salary expectations via e-mail to:

Mr. Till Neumann Managing Partner

tn@citizen-lane.com